

**JVS SoCal**

Financial Statements

December 31, 2023  
(With Comparative Totals for 2022)



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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
JVS SoCal  
Los Angeles, California

### **Opinion**

We have audited the accompanying financial statements of JVS SoCal ("JVS"), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of JVS SoCal as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of JVS SoCal and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about JVS SoCal's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of JVS SoCal's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about JVS SoCal's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Other Information Included in the Annual Report**

Management is responsible for the other information included in the annual report. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

## Report on Summarized Comparative Information

We have previously audited JVS SoCal's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 7, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

A handwritten signature in black ink that reads "Armanino LLP". The signature is written in a cursive, flowing style.

Armanino<sup>LLP</sup>  
Los Angeles, California

September 30, 2024

JVS SoCal  
Statement of Financial Position  
December 31, 2023  
(With Comparative Totals for 2022)

	2023	2022
<b>ASSETS</b>		
Cash and cash equivalents	\$ 2,331,187	\$ 3,426,131
Investments	18,625,533	13,654,824
Due from government agencies, net	4,903,475	3,255,323
Pledges receivable, net	463,060	580,003
Other assets	694,301	623,691
Right of use assets	6,581,469	8,064,040
Property and equipment, net	40,203	43,899
Total assets	\$ 33,639,228	\$ 29,647,911
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts Payable	\$ 3,228,123	\$ 3,789,137
Deferred revenue	585,122	526,305
Operating lease right of use liabilities	6,667,396	8,007,952
Finance lease right of use liabilities	125,415	168,555
Total liabilities	10,606,056	12,491,949
<b>Net assets</b>		
Without donor restrictions		
General	12,759,716	7,921,940
Board designated	966,130	865,837
Total without donor restrictions	13,725,846	8,787,777
With donor restrictions	9,307,326	8,368,185
Total net assets	23,033,172	17,155,962
Total liabilities and net assets	\$ 33,639,228	\$ 29,647,911

The accompanying notes are an integral part of these financial statements.

JVS SoCal  
Statement of Activities  
For the Year Ended December 31, 2023  
(With Comparative Totals for 2022)

	Without Donor Restrictions	With Donor Restrictions	2023 Total	2022 Total
Revenues, gains and other support				
Government agency contracts	\$ 23,635,667	\$ -	\$ 23,635,667	\$ 20,656,028
Contributions	5,221,373	2,717,883	7,939,256	2,613,152
Contributions - In-kind	172,260	-	172,260	172,260
Private grants and contracts	1,621,806	-	1,621,806	1,654,560
Special events, net	2,149,709	-	2,149,709	1,331,794
Program fees	5,239	-	5,239	-
Jewish Federation Council Allocation	275,000	-	275,000	417,046
Net assets released from restriction	<u>2,409,917</u>	<u>(2,409,917)</u>	<u>-</u>	<u>-</u>
Total revenues, gains and other support	<u>35,490,971</u>	<u>307,966</u>	<u>35,798,937</u>	<u>26,844,840</u>
Functional expenses				
Program services				
Career Services	472,994	-	472,994	518,058
Disability and Assessment	99,504	-	99,504	148,027
Workforce Development	12,706,731	-	12,706,731	12,648,347
Welfare to Work	6,470,912	-	6,470,912	5,229,447
Immigrant and Refugee	1,411,940	-	1,411,940	750,864
JVS Works	1,415,469	-	1,415,469	1,155,163
Scholarship	<u>1,053,090</u>	<u>-</u>	<u>1,053,090</u>	<u>1,133,913</u>
Total program services	<u>23,630,640</u>	<u>-</u>	<u>23,630,640</u>	<u>21,583,819</u>
Support services				
Management and general	7,432,383	-	7,432,383	5,175,662
Fundraising	<u>1,042,607</u>	<u>-</u>	<u>1,042,607</u>	<u>1,348,725</u>
Total support services	<u>8,474,990</u>	<u>-</u>	<u>8,474,990</u>	<u>6,524,387</u>
Total functional expenses	<u>32,105,630</u>	<u>-</u>	<u>32,105,630</u>	<u>28,108,206</u>
Change in net assets from operations	<u>3,385,341</u>	<u>307,966</u>	<u>3,693,307</u>	<u>(1,263,366)</u>
Other changes				
Investment (loss) income, net	1,307,628	848,906	2,156,534	(1,619,897)
Provision for (loss) recoveries on uncollectible pledges receivable	-	27,369	27,369	(168,715)
Endowment earnings appropriated for expenditure	<u>245,100</u>	<u>(245,100)</u>	<u>-</u>	<u>-</u>
Total other changes	<u>1,552,728</u>	<u>631,175</u>	<u>2,183,903</u>	<u>(1,788,612)</u>
Change in net assets	4,938,069	939,141	5,877,210	(3,051,978)
Net assets, beginning of year	<u>8,787,777</u>	<u>8,368,185</u>	<u>17,155,962</u>	<u>20,207,940</u>
Net assets, end of year	<u>\$ 13,725,846</u>	<u>\$ 9,307,326</u>	<u>\$ 23,033,172</u>	<u>\$ 17,155,962</u>

The accompanying notes are an integral part of these financial statements.

JVS SoCal  
Statement of Functional Expenses  
For the Year Ended December 31, 2023  
(With Comparative Totals for 2022)

	Program Services							Support Services		2023 Total	2022 Total	
	Career Services	Disability and Assessment	Workforce Development	Welfare to Work	Immigrant and Refugee	JVS Works	Scholarship	Total Program Services	Management and General			Fundraising
Personnel expenses												
Salaries	\$ 240,018	\$ 63,732	\$ 4,861,780	\$ 4,712,326	\$ 923,243	\$ 804,139	\$ 158,664	\$ 11,763,902	\$ 3,818,210	\$ 626,152	\$ 16,208,264	\$ 13,775,297
Taxes and benefits	192,364	19,224	956,426	1,113,513	140,799	169,232	41,488	2,633,046	418,971	130,855	3,182,872	2,838,004
Total personnel expenses	<u>432,382</u>	<u>82,956</u>	<u>5,818,206</u>	<u>5,825,839</u>	<u>1,064,042</u>	<u>973,371</u>	<u>200,152</u>	<u>14,396,948</u>	<u>4,237,181</u>	<u>757,007</u>	<u>19,391,136</u>	<u>16,613,301</u>
Other operating expenses												
Equipment and facility maintenance	619	153	124,591	90,930	101,795	3,794	306	322,188	304,178	4,452	630,818	539,235
Fundraising	-	-	-	-	-	-	604	604	-	12,173	12,777	16,986
Marketing and public relations	521	-	42,739	4,227	1,335	89,430	256	138,508	38,836	60,189	237,533	210,209
Occupancy	25,930	8,019	982,476	116,691	172,035	37,608	16,368	1,359,127	268,631	51,214	1,678,972	1,979,961
Office supplies and postage	866	180	98,868	30,239	33,177	16,451	1,732	181,513	62,706	5,064	249,283	207,354
Legal and professional fees	7,282	937	126,070	54,481	14,724	113,540	8,076	325,110	1,802,784	37,967	2,165,861	1,521,312
Other program expenses	1,861	6,383	1,618,222	314,911	5,443	155,239	9,420	2,111,479	287,303	65,298	2,464,080	5,168,797
Work experience	-	-	1,834,471	-	-	-	-	1,834,471	-	-	1,834,471	-
Tuition	-	-	1,769,889	-	-	-	-	1,769,889	-	-	1,769,889	-
Utilities	3,533	859	155,672	26,716	13,730	18,870	1,902	221,282	161,628	8,817	391,727	454,897
Training, parking and conferences	-	17	94,749	5,726	1,700	5,805	2,774	110,771	184,885	5,795	301,451	404,909
Miscellaneous costs	-	-	40,778	1,152	3,959	72	200	46,161	65,678	34,631	146,470	133,519
Depreciation and amortization	-	-	-	-	-	1,289	-	1,289	18,573	-	19,862	9,226
Scholarship awards	-	-	-	-	-	-	811,300	811,300	-	-	811,300	848,500
Direct benefit costs	-	-	-	-	-	-	-	-	-	286,057	286,057	196,398
Total other operating expenses	<u>40,612</u>	<u>16,548</u>	<u>6,888,525</u>	<u>645,073</u>	<u>347,898</u>	<u>442,098</u>	<u>852,938</u>	<u>9,233,692</u>	<u>3,195,202</u>	<u>571,657</u>	<u>13,000,551</u>	<u>11,691,303</u>
Total expenses	<u>472,994</u>	<u>99,504</u>	<u>12,706,731</u>	<u>6,470,912</u>	<u>1,411,940</u>	<u>1,415,469</u>	<u>1,053,090</u>	<u>23,630,640</u>	<u>7,432,383</u>	<u>1,328,664</u>	<u>32,391,687</u>	<u>28,304,604</u>
Less: expenses included with revenues on the statement of activities												
Direct benefit costs	-	-	-	-	-	-	-	-	-	(286,057)	(286,057)	(196,398)
	<u>\$ 472,994</u>	<u>\$ 99,504</u>	<u>\$ 12,706,731</u>	<u>\$ 6,470,912</u>	<u>\$ 1,411,940</u>	<u>\$ 1,415,469</u>	<u>\$ 1,053,090</u>	<u>\$ 23,630,640</u>	<u>\$ 7,432,383</u>	<u>\$ 1,042,607</u>	<u>\$ 32,105,630</u>	<u>\$ 28,108,206</u>

The accompanying notes are an integral part of these financial statements.



JVS SoCal  
Statement of Cash Flows  
For the Year Ended December 31, 2023  
(With Comparative Totals for 2022)

	2023	2022
Cash flows from operating activities		
Change in net assets	\$ 5,877,210	\$ (3,051,978)
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation and amortization	19,862	9,226
Provision for loss from uncollectible pledges receivable	(27,369)	168,715
Discount on pledges receivable	5,488	53,156
Donated investments	(403,708)	(132,913)
Net realized and unrealized losses (gains) on investments	(1,725,509)	2,054,060
Contributions received with permanent restrictions	(121,897)	(84,687)
Reduction in carrying amount of right of use assets	1,852,533	816,874
Changes in operating assets and liabilities		
Due from government agencies	(1,648,152)	457,589
Pledges receivable, net	138,824	157,240
Other assets	(70,610)	(198,807)
Accounts payable and accrued expenses	(561,014)	420,444
Deferred revenue	58,817	455,227
Operating lease liabilities	<u>(1,710,518)</u>	<u>(661,841)</u>
Net cash provided by operating activities	<u>1,683,957</u>	<u>462,305</u>
Cash flows from investing activities		
Purchases of property and equipment	(16,166)	-
Purchases of investments	-	(4,429,105)
Proceeds from sales of investments	<u>(2,841,492)</u>	<u>1,904,590</u>
Net cash used in investing activities	<u>(2,857,658)</u>	<u>(2,524,515)</u>
Cash flows from financing activities		
Contributions received with permanent restrictions	121,897	84,687
Finance lease liabilities	<u>(43,140)</u>	<u>(42,566)</u>
Net cash provided by financing activities	<u>78,757</u>	<u>42,121</u>
Net decrease in cash and cash equivalents	(1,094,944)	(2,020,089)
Cash and cash equivalents, beginning of year	<u>3,426,131</u>	<u>5,446,220</u>
Cash and cash equivalents, end of year	<u>\$ 2,331,187</u>	<u>\$ 3,426,131</u>

Supplemental schedule of noncash investing and financing activities

Acquisition of operating right-of-use asset through operating lease liability	\$ 369,962	\$ 8,669,793
Acquisition of operating right-of-use asset through finance lease liability	\$ -	\$ 211,121

The accompanying notes are an integral part of these financial statements.

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

1. NATURE OF OPERATIONS

JVS SoCal ("JVS"), a California nonprofit nonsectarian corporation formally known as Jewish Vocational Service, provides vocational assessment, counseling and training; career mentoring and management; industry-specific job training programs; disability and assessment services and programs for individuals transitioning from welfare to work as well as donor-directed scholarship awards program. In addition to job training, JVS offers job preparation and placement support. These programs serve individuals throughout the Greater Los Angeles region, representing nearly 30,000 client visits annually.

- Career Services offers assistance to clients in developing their job search skills, career counseling, coaching, outplacement services to individuals and corporations and career-related informational and educational services to specific segments of the Los Angeles community.
- The Disability and Assessment programs serve clients with barriers to employment, including physical, emotional and developmental disabilities. JVS offers state of the art assistive technology for job seekers with vision or hearing impairment with the most comprehensive resources in the Southern California area. These programs, which operate out of several sites, assist with assessment and identification of employment and education opportunities. The JVS Assessment Center provides vocational evaluation and assessment services for the California Department of Rehabilitation, for Los Angeles County consumers in the GAIN (Greater Avenues for Independence) and GROW (General Relief Opportunities for Work) programs, and for the Department of Veterans Affairs.
- WorkForce Development Centers operates federally-funded America's Job Centers of California (AJCC) , which are part of the American Job Centers Network, serving both job seekers and local employers, offering job fairs, candidate recruitment and screening. Programs for job seekers include: job readiness workshops and counseling in the areas of comprehensive job search and employment services to assist individuals with appropriate job training for career paths and employment. JVS AJCC Centers provide services for all job seekers, including adults and youth with special needs (at-risk, foster and probation youth). JVS also operates JVS Veteran Services that includes the Veterans First program that assists veterans transitioning to the civilian workforce and Veterans Peer Access Network that connects veterans to community resources. JVS contracts with the City of West Hollywood, City of Santa Monica, County of Los Angeles, City of Los Angeles, Antelope Valley, the State of California EDD and City of Hawthorne and collaborates with the State Department of Rehabilitation and the Employment Development Department Offices to provide Workforce Development services.
- Welfare to Work programs provide assistance to thousands of clients transitioning from welfare to work through the Los Angeles County GAIN programs. The programs offer full-service case management under the supervision of the County. Offices are located in Chatsworth, Palmdale, Santa Clarita, and Glendale.

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

1. NATURE OF OPERATIONS (continued)

- Immigrant and Refugee programs serve refugees on welfare by offering English as a Second Language workshops, job search skills, job placement and workshop training in Los Angeles, Glendale and San Fernando Valley. The goal is to foster acculturation and move clients quickly into education, training and employment.
- JVS Works include employment skills programs that foster growth and job readiness in individuals who are seeking new skills or new career opportunities. Programs prepare clients with customized job training, job placement assistance and ongoing coaching for careers in the health care and financial services sectors. JVS also operates a career mentoring program designed specifically for women facing a career transition or working to advance their career.
- The JVS Scholarship Fund grants scholarships to low-income Jewish students who require financial assistance to pursue post-secondary education. Scholarship awards are funded by contributions received by JVS, as well as income earned on endowments held by both JVS and the Jewish Community Foundation (the "JCF"). These financial statements exclude funds held by the JCF for which JVS has no rights to the principal.

JVS is affiliated with the Jewish Federation Council ("JFC"). The accompanying financial statements exclude the accounts of JFC and any other organization affiliated with JFC, as the organizations operate independently. JFC provides certain services to JVS, including administration of the pension and obtaining insurance. JVS reimburses JFC for the cost of these services.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

Income tax status

JVS is a qualified entity exempt from federal income under the provision of Section 501(c)(3) of the Internal Revenue Code and is exempt from state income taxes under the corresponding sections of the California Revenue and Taxation Code.

Financial statement presentation

JVS reports information regarding its financial position and activities based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial statement presentation (continued)

- *Net assets without donor restrictions* - Net assets that are not subject to donor-imposed stipulations. The Board has designated proceeds from the annual Women's Conference to support the WoMentoring program. There may be other limits arising from contractual arrangements with outside parties.
- *Net assets with donor restrictions* - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource had been fulfilled, or both.

Use of estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could differ from these estimates.

Cash and cash equivalents

JVS considers cash on deposit, temporary investments and all highly-liquid financial instruments with original maturities of three months or less to be cash equivalents. There were \$181,304 of cash equivalents at December 31, 2023.

JVS invests excess cash in highly-liquid money market funds with a national financial institution.

Concentrations

JVS's bank balances occasionally exceed the FDIC-insured limits. JVS has not experienced and does not anticipate any losses relating to cash held in these accounts.

JVS receives a majority of its funding through various government contracts as a subcontractor for local governments. The funding sources for these contracts include both Federal and state funds. Ongoing funding at historical levels is dependent upon both current government priorities and funding capacity.

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Concentrations (continued)

JVS's largest single revenue source is its subcontract for the GAIN program. The Los Angeles County Department of Public Social Services ("DPSS") originally awarded this contract to Maximus, with whom JVS subcontracts, in December 2005. This contract has been extended or renewed multiple times. The most recent contract was adopted November 16, 2021 and extends the contract term through December 31, 2024. The formal subcontractor agreement between Maximus and JVS was adopted on December 29, 2021 and extends the subcontractor agreement term through December 31, 2024. Funding for JVS under the contract is approximately \$26 million over a 35-month period.

Investments

Investments are carried at fair value (see Note 3). Interest and dividend income, and gains and losses on investments are reported in the statement of activities as either increases or decreases in net assets without donor restrictions, unless the use is restricted by donor stipulations or law.

Endowments

An endowment is an established fund of cash, securities, or other assets to provide income for the maintenance of a nonprofit organization. The use of the assets of the fund may be donor-restricted for a specified purpose or time, donor-restricted into perpetuity, or without donor-restrictions. Endowment funds generally are established by donor-restricted gifts and bequests to provide a permanent source of income, or a term endowment to provide income for a specified period. The portion of an endowment required by the donor to be maintained into perpetuity (not used, expended, or otherwise exhausted) is classified as donor-restricted endowment funds. Earnings from the donor-restricted endowment funds are classified as earnings on donor-restricted endowments not yet appropriated for spending. JVS endowments are described in Note 6.

Property and equipment

Property and equipment consists of furniture and equipment and leasehold improvements, and are capitalized if their costs exceed \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives (3 - 10 years) of the depreciable assets or asset groups. Leasehold improvements are amortized over 10 years.

JVS includes in net assets with donor restrictions property and equipment purchased in accordance with donor stipulations and uses the placed-in-service approach for reporting expirations of these restrictions.

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and equipment (continued)

Normal repairs and maintenance are expensed to operations when incurred, whereas significant charges that materially increase the value or extend useful lives are capitalized and depreciated over the estimated useful lives of the related assets. Upon sale or disposal of equipment, the cost and accumulated depreciation and amortization are removed from the respective accounts, and any gain or loss is included in operations. Government-funded programs may purchase and expense property and equipment in the year that grant dollars are received.

Impairment of long-lived assets

Management reviews each asset or asset group for impairment whenever events or circumstances indicate that the carrying value of an asset or asset group may not be recoverable, but at least annually. No impairment provisions were recorded by JVS during the year ended December 31, 2023.

Support and revenue recognition

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Expirations of temporary restrictions on net assets are reported as releases between net assets with and without donor restrictions.

Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. Accordingly, JVS recognizes government grant funds as support and revenue when eligible costs are incurred or when eligible services have been rendered. A receivable is recognized to the extent contract support earned exceeds cash advances. Conversely, a liability (deferred revenue) is recorded when contract cash advances exceed support earned. No liabilities exist as of the statement of financial position date for contract cash advances. JVS has received approximately \$22,700,000 of cost-reimbursable grants that have not been recognized at December 31, 2023 because qualifying expenses have not yet been incurred. JVS reports conditional contributions that are also restricted by donors as increases in net assets without donor restrictions if the restrictions and conditions expire simultaneously.

Contributions, which may include unconditional promises-to-give, are recognized as revenue in the period received or pledged.

Donated services and use of facilities

A substantial number of volunteers have donated significant amounts of time and services to JVS; however, no amounts have been reflected in the accompanying financial statements for donated services since the services contributed do not meet the criteria for recognition under generally accepted accounting principles.

JVS SoCal  
Notes to Financial Statements  
December 31, 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Donated services and use of facilities (continued)

JVS entered into a lease agreement with the City of Los Angeles in May 2017 for office space that requires monthly rental payments of \$0. The term of this lease is 10-years and includes three 5-year renewal options. The lease contains language which requires JVS to meet certain performance requirements, including providing a specific program at this location, and therefore the lease is accounted for as a conditional pledge. During the year ended December 31, 2023, JVS recognized \$172,260 in donated use of facilities for this office space, which has been included within contribution revenue and occupancy expenses in the accompanying statement of activities and statement of functional expenses, respectively. The value of the lease revenue is based upon the a market value determined by the City of Los Angeles at the inception of the lease in 2017. The remaining value of the lease, assuming JVS exercises all renewal options, has been discounted at 4% and totals approximately \$2,208,000.

Functional expenses

JVS presents expenses by functional classification. The basis for the allocation of all shared costs is the number of full-time equivalent employees working in each program, since the benefit received by the program is most closely related to the time spent by the employees. Allocated shared costs included certain occupancy expenses, insurance, certain employee compensation costs, and supplies.

Change in accounting Principle

On January 1, 2023, JVS adopted ASU 2016-13 Financial Instruments - Credit Losses (Topic 326): *Measurement of Credit Losses on Financial Instruments (ASC 326)*. This standard replaced the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss (“CECL”) methodology. CECL requires an estimate of credit losses for the remaining estimated life of the financial asset using historical experience, current conditions, and reasonable and supportable forecasts and generally applies to financial assets measured at amortized cost, including loan receivables and held-to-maturity debt securities, and some off-balance sheet credit exposures such as unfunded commitments to extend credit. Financial assets measured at amortized cost will be presented at the net amount expected to be collected by using an allowance for credit losses.

Subsequent events

JVS has evaluated events subsequent to December 31, 2023, to assess the need for potential recognition or disclosure in the financial statements. Such events were evaluated through September 30, 2024, the date the financial statements were available to be issued. Based upon this evaluation, it was determined no subsequent events occurred that require recognition or additional disclosure in the financial statements, except as disclosed in Note 11.

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3. INVESTMENTS

JVS manages its endowment and operating investments as one portfolio and reports its investments at fair value among three categories of price inputs available. These categories of inputs are quoted prices in active markets for identical assets (Level 1); significant other observable inputs (Level 2); and significant unobservable inputs (Level 3).

The following table sets forth by level, within the fair value hierarchy, JVS's investments at fair value as of December 31, 2023:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Fair Value</u>
Equities	\$ 7,957,594	\$ -	\$ -	\$ 7,957,594
Mutual funds	3,374,904	-	-	3,374,904
Exchange-traded funds	<u>7,293,035</u>	<u>-</u>	<u>-</u>	<u>7,293,035</u>
	<u>\$ 18,625,533</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 18,625,533</u>

Activity in the investments during the year was as follows:

Balance, beginning of year	\$ 13,654,824
Purchases of investments	2,841,492
Donated investments	403,708
Net realized and unrealized gains on investments	<u>1,725,509</u>
Balance, end of year	<u>\$ 18,625,533</u>

4. PLEDGES RECEIVABLE

Pledges receivable by year at December 31, 2023 are as follows:

Amounts due in one year	\$ 37,000
Amounts due in two to five years	591,521
Amounts due in more than five years	<u>34,529</u>
	663,050
Discount to net present value	(58,644)
Allowance for uncollectible pledges	<u>(141,346)</u>
	<u>\$ 463,060</u>

JVS uses 4% as its present value discount factor.



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5. PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2023 consisted of the following:

Furniture and equipment	\$ 1,223,762
Leasehold improvements	<u>146,612</u>
	1,370,374
Other fixed assets - acc depreciation	<u>(1,330,171)</u>
	<u><u>\$ 40,203</u></u>

6. ENDOWMENT

JVS has interpreted California's Uniform Prudent Management of Institutional Funds Act of 2008 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, JVS classifies as donor-restricted net assets (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulations to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as donor-restricted net assets is classified as donor-restricted for a specified purpose until those amounts are appropriated for expenditure by JVS in a manner consistent with the standard of prudence prescribed by UPMIFA.

JVS has adopted an investment policy, approved by its Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of these endowment assets over the long-term. The investment policy establishes an achievable return objective through diversification of asset classes. The current long-term objective is to have a balanced portfolio with returns, net of investment fees, in each asset classification benchmarked against appropriate benchmarks. Actual returns in any given year may vary. To satisfy its long-term rate-of-return objectives, JVS relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). JVS targets a diversified asset allocation that places an emphasis on fixed income securities, including U.S. Treasury securities, and equity-based investments to achieve its long-term rate-of-return objectives within prudent risk parameters.

Endowment composition

The Board has adopted a formal spending policy where JVS is permitted to spend up to 5% of the average balance over a three-year period of the Endowment Fund.

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6. ENDOWMENT (continued)

Endowment composition (continued)

Endowment net asset composition by type of fund as of December 31, 2023 is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ -	\$ 5,217,993	\$ 5,217,993
Accumulated investment gains	<u>-</u>	<u>1,947,044</u>	<u>1,947,044</u>
	<u>\$ -</u>	<u>\$ 7,165,037</u>	<u>\$ 7,165,037</u>

Changes in endowment net assets for the year ended December 31, 2023 is as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Balance, December 31, 2022	\$ -	\$ 6,439,334	\$ 6,439,334
Contributions	-	121,897	121,897
Investment income, net	-	129,900	129,900
Net realized and unrealized losses on investments	-	719,006	719,006
Appropriation of endowment assets for expenditure	<u>-</u>	<u>(245,100)</u>	<u>(245,100)</u>
Balance, December 31, 2023	<u>\$ -</u>	<u>\$ 7,165,037</u>	<u>\$ 7,165,037</u>

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7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following:

Subject to expenditure for specified purpose	
Scholarship program - contributions	\$ 822,364
JVS Works programs	653,530
Veterans programs	284,400
Financial literacy	10,598
WLN and Women's Empowerment	<u>1,300</u>
	<u>1,772,192</u>
Time-restricted	<u>370,097</u>
Endowment funds restricted in perpetuity	
Scholarship	3,311,258
General	<u>1,906,735</u>
	<u>5,217,993</u>
Endowment earnings not yet appropriated	
Scholarship	1,404,185
General	<u>542,859</u>
	<u>1,947,044</u>
	<u>\$ 9,307,326</u>

In addition to the \$370,097 shown above, there are an additional \$151,607 of time-restricted net assets that are also purpose restricted. The total of these amounts, net of a present value discount, \$463,060, is shown as pledges receivable in the accompanying statement of financial position.

8. MULTI-EMPLOYER PLAN

JVS participates in the Basic Pension Plan for Employees of Jewish Federation Council of Greater Los Angeles (the "Basic Plan"), identified as Plan 001 and Employer Identification Number 95-1643388. The Basic Plan is a multi-employer pension plan for certain employees of the Jewish Federation Council of Greater Los Angeles and participating affiliate agencies. Substantially all employees hired prior to 2006 are participants in the Basic Plan. The risks of participating in a multi-employer plan are different from single-employer plans in the following aspects:

- Assets contributed to the multi-employer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.

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8. MULTI-EMPLOYER PLAN (continued)

- If JVS chooses to stop participating in some of its multi-employer plans, it may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

JVS is required to make minimum contributions according to actuarial requirements pursuant to a collective bargaining agreement which was renewed during 2023 and expires June 30, 2027.

For the plan year beginning January 1, 2023, the Basic Plan was certified to be in neither endangered nor critical status ("Green Zone") because the Basic Plan's funded percentage was greater than 80%. The Basic Plan has been Green Zone certified since January 1, 2014. During 2023, JVS contributed \$363,746 to the Basic Plan which exceeded 5% of the total plan contributions.

The Basic Plan's audited financial statements and Form 5500 for 2023 are available to the public on the Department of Labor website.

9. RETIREMENT BENEFITS

Retirement benefits are provided for eligible employees hired beginning January 1, 2006, through the JFC, a multi-employer defined contribution plan which provides employer contributions at a set percentage of pay. JVS exited this plan in January 2018.

Effective January 1, 2018, JVS established the JVS SoCal Defined Contribution Plan (the "DC Plan") for all eligible employees. The DC Plan is a profit sharing plan to which JVS will annually contribute 5% of eligible compensation paid to the DC Plan participants. During 2023, JVS contributed \$114,391 to the DC Plan.

Retirement benefits for other eligible employees are provided by a 401(k) plan, under which JVS matches 50% of employee contributions up to 6% of eligible wages. JVS contributed \$56,613 to this plan during the year.

10. LEASES

JVS is committed under various noncancelable operating and financing leases for its office facilities and certain equipment. The leases carry separate terms and expire at various dates through February 2028. The qualifying operating and financing leases have been recognized as right-of-use lease assets and lease liabilities in the accompanying balance sheet at December 31, 2023.

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10. LEASES (continued)

Right-of-use lease assets are as follows:

Right-of-use lease assets - operating	\$ 6,457,708
Right-of-use lease assets - financing	<u>123,761</u>
	<u><u>\$ 6,581,469</u></u>

Lease liability is detailed as follows:

Operating lease liability	\$ 6,667,396
Financing lease liability	<u>125,415</u>
	<u><u>\$ 6,792,811</u></u>

The weighted-average remaining lease terms and discount rates are as follows:

Weighted-average remaining lease term - operating lease	5.44 years
Weighted-average discount rate - operating lease	1.83%
Weighted-average remaining lease term - financing lease	2.81 years
Weighted-average discount rate - financing lease	1.34%

JVS has commitments under noncancelable operating leases related to office space and equipment expiring at various dates through February 2028:

Year ending December 31,	Operating	Financing	Total
2025	\$ 1,432,321	\$ 45,084	\$ 1,477,405
2026	1,194,920	45,084	1,240,004
2027	1,221,167	37,570	1,258,737
2028	1,220,559	-	1,220,559
2029	1,043,641	-	1,043,641
Thereafter	<u>874,964</u>	<u>-</u>	<u>874,964</u>
	6,987,572	127,738	7,115,310
Less: present value discount	<u>(320,176)</u>	<u>(2,323)</u>	<u>(322,499)</u>
	<u><u>\$ 6,667,396</u></u>	<u><u>\$ 125,415</u></u>	<u><u>\$ 6,792,811</u></u>

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10. LEASES (continued)

Lease costs for the year consisted of the following:

Operating lease costs	
Monthly scheduled rent	\$ <u>1,505,587</u>
	<u>1,505,587</u>
 Finance lease costs	
Monthly scheduled rent	<u>43,680</u>
	<u>43,680</u>
	 <u>\$ 1,549,267</u>

Sublease income

JVS leases a portion of a program facility to a third party for approximately \$22,000 per month through July 2029.

Future expected collections of sublease income are as follows:

<u>Year ending December 31,</u>	
2024	\$ 438,404
2025	448,733
2026	452,353
2027	454,270
2028	294,869
Thereafter	<u>153,373</u>
	 <u>\$ 2,242,002</u>

11. LITIGATION

JVS is involved in litigation in the normal course of business. Management does not believe any of the current litigation through December 31, 2023 will result in a materially adverse financial outcome.

12. LIQUIDITY AND AVAILABILITY

JVS is significantly supported by contributions with donor restrictions. JVS maintains sufficient resources to meet its responsibilities to its donors. JVS's liquidity management policy is designed to provide that its remaining financial assets are available for operations as its general expenditures, liabilities, and other obligations come due.

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12. LIQUIDITY AND AVAILABILITY (continued)

The following reflects JVS's financial assets reported on the statement of financial position, reduced by amounts not available for general use within one year because of contractual or donor-imposed restrictions.

Liquidity of financial assets as of December 31, 2023 is as follows:

Cash and cash equivalents	\$ 2,331,187
Investments	18,625,533
Due from government agencies, net	4,903,475
Pledges receivable, net	<u>463,060</u>
	26,323,255
Board designated net assets (see Note 2)	(966,130)
Donor-restricted endowment funds (see Notes 6 and 7)	(7,165,037)
Net assets subject to expenditure for specified purpose (see Note 7)	(1,605,970)
Pledges receivable due past one year, net of present value discount and allowance for uncollectible pledges (see Note 4)	<u>(426,060)</u>
	<u><u>\$ 16,160,058</u></u>

Board designated net assets represents funds raised by JVS's auxiliary the Women's Leadership Network (the "WLN") for programmatic support. These funds do not meet the criteria to be classified as with donor restriction, therefore the Board designates a similar amount each year to reflect the efforts of the WLN.